

R.J. REYNOLDS TOBACCO CO.
P.O. BOX 2959
WINSTON-SALEM NC 27102

**WESTERN
UNION MAILGRAM**



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PROA

J-10-G

MARCH 12, 1993

TO OUR CUSTOMERS:

FORSYTH TOBACCO PRODUCTS IS PLEASED TO ANNOUNCE THE FOLLOWING
REVISION TO THE PARTNERSHIP ACCRUAL PROGRAM FOR ITS CUSTOMERS:

PROGRAM DETAILS

- EFFECTIVE WITH ALL SHIPMENTS MARCH 29, 1993, WE WILL INCREASE OUR ACCRUAL PAYMENT FROM \$.25 TO \$.55 PER CARTON FOR ALL YOUR PURCHASES OF BEST VALUE AND MONARCH.
- THIS ACCRUAL PAYMENT WILL BE MADE TO YOUR SEMI-ANNUALLY.
- FORSYTH TOBACCO PRODUCTS RESERVES THE RIGHT TO DISCONTINUE OR AMEND THIS PROGRAM AT ANY TIME.

THIS REVISION IS INTENDED TO ENHANCE OUR PARTNERSHIP BY IMPROVING
YOUR PROFITS IN RECOGNITION OF YOUR ASSISTANCE IN THE MARKETING
OF OUR PRODUCTS.

FORSYTH TOBACCO PRODUCTS
A DIVISION OF R.J. REYNOLDS TOBACCO CO.

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18:03 EST

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To reply by Mailgram Message, see reverse side for Western Union's toll-free numbers.

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